

JONATHAN LESLIE
NERI VAN OTTEN

DESIGNING AND
BUILDING DATA
SCIENCE SOLUTIONS

ABOUT US



Jonathan Leslie

Director of Data Science
Pivigo



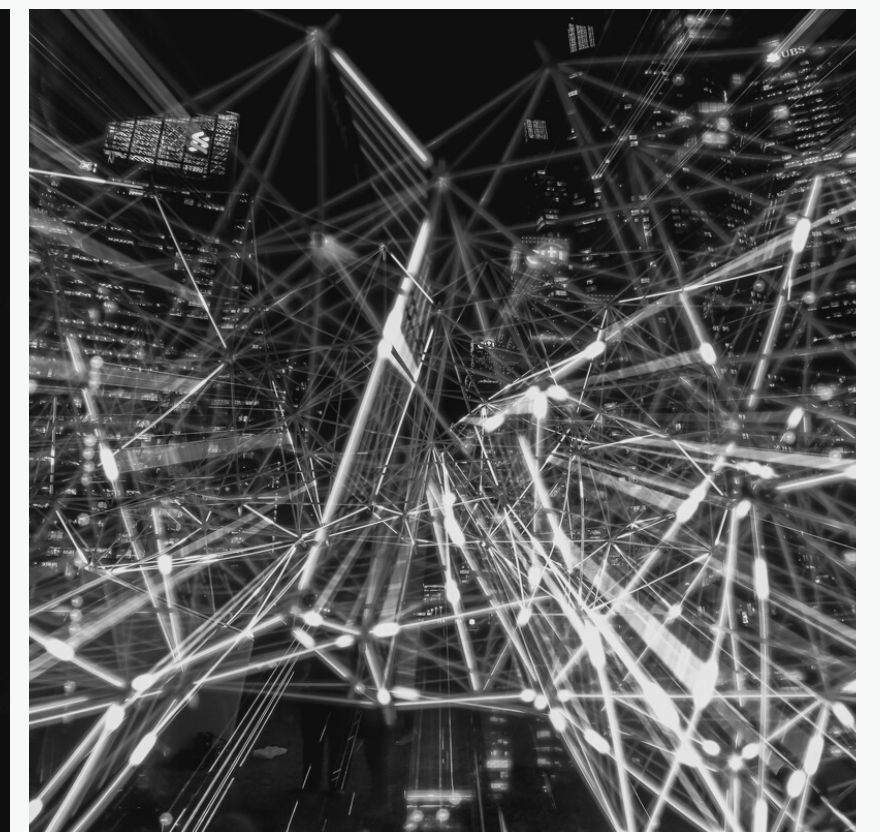
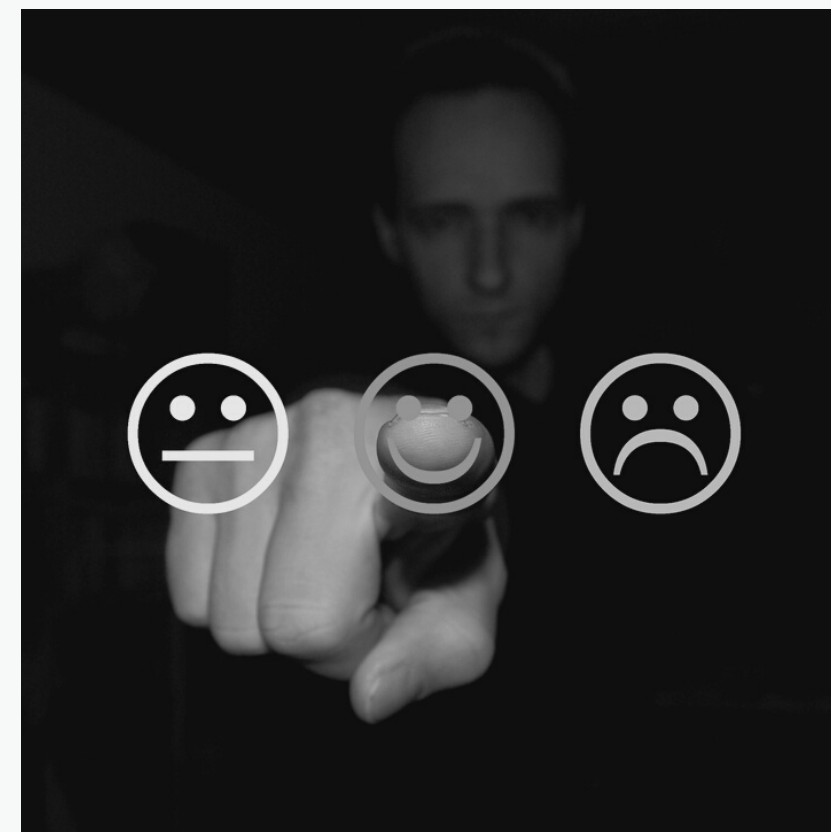
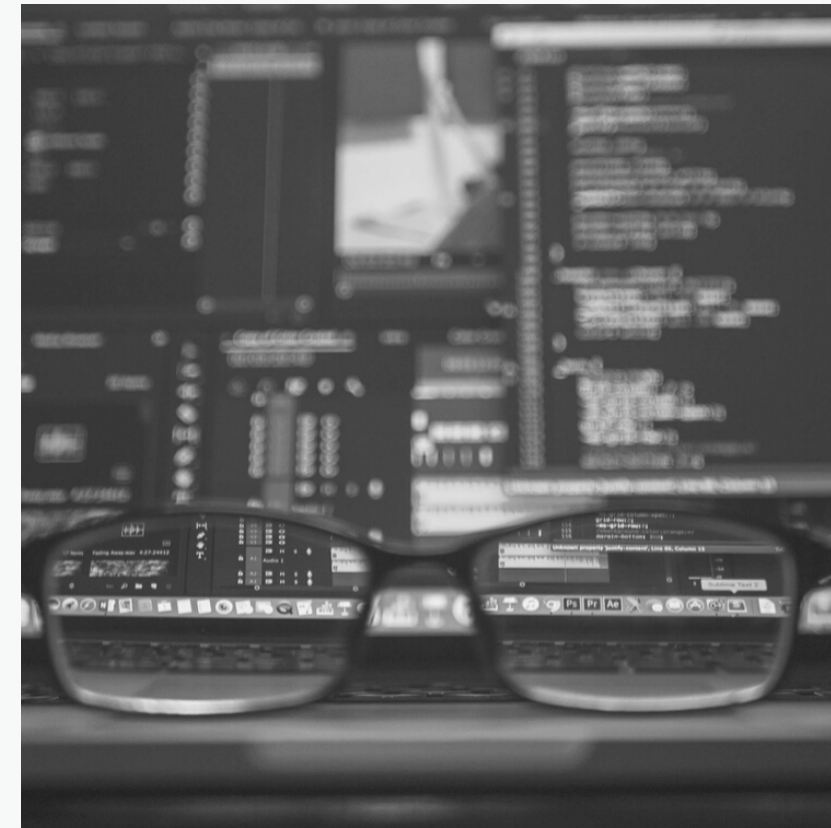
Neri Van Otten

CEO
Spot Intelligence

DIGITAL TRANSFORMATION

WHY AI IS SO IMPACTFUL

- Increase operational efficiency
- Improve quality of services
- Understand customers better



Since 2000

52% of the Fortune 500 companies
have disappeared

SMEs

*99% of companies
>50% GDP*

53% adopting digital transformations

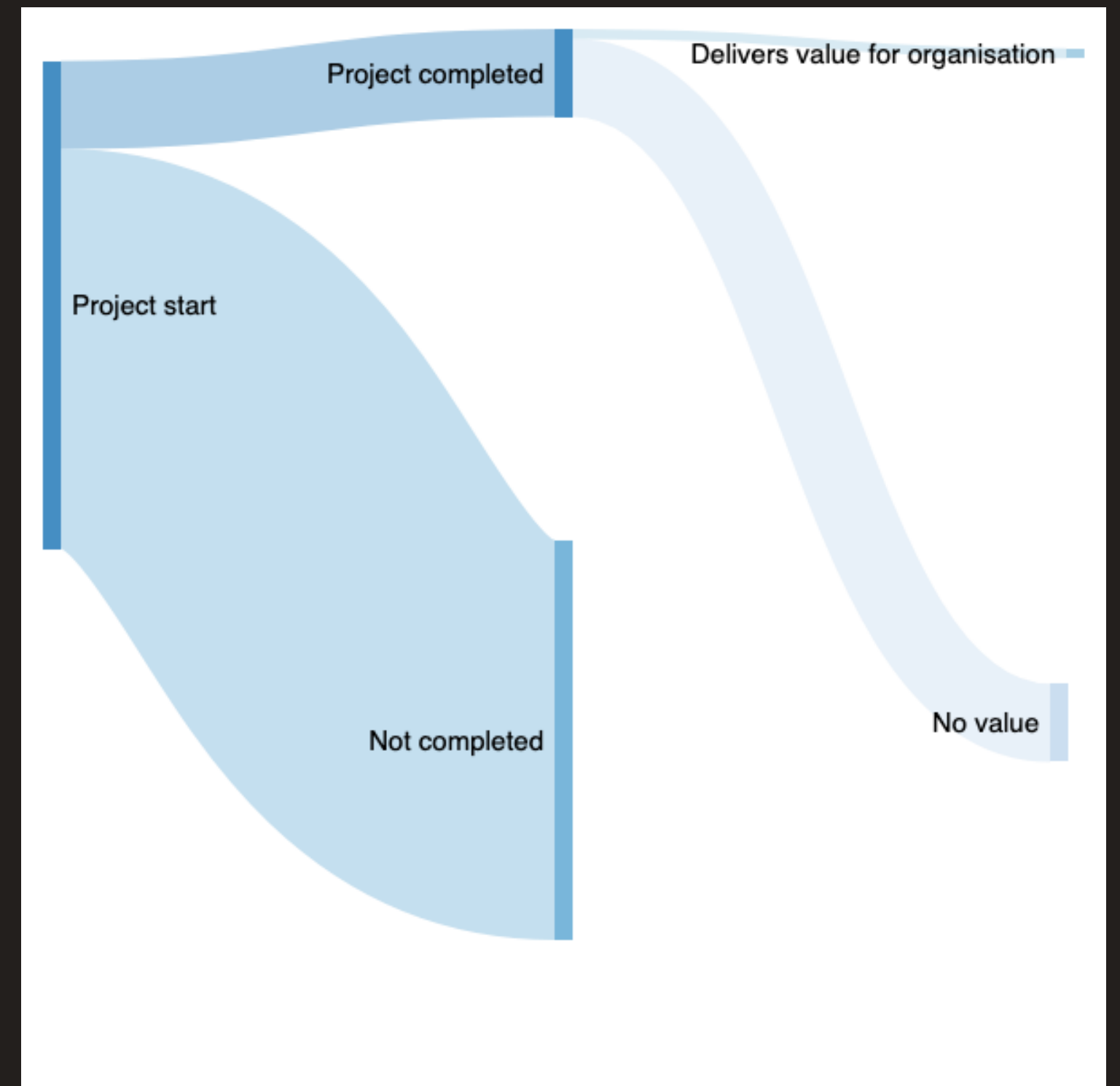
87%

*of data science projects never make it into
production*

8%

of completed projects generate value

2%
success rate



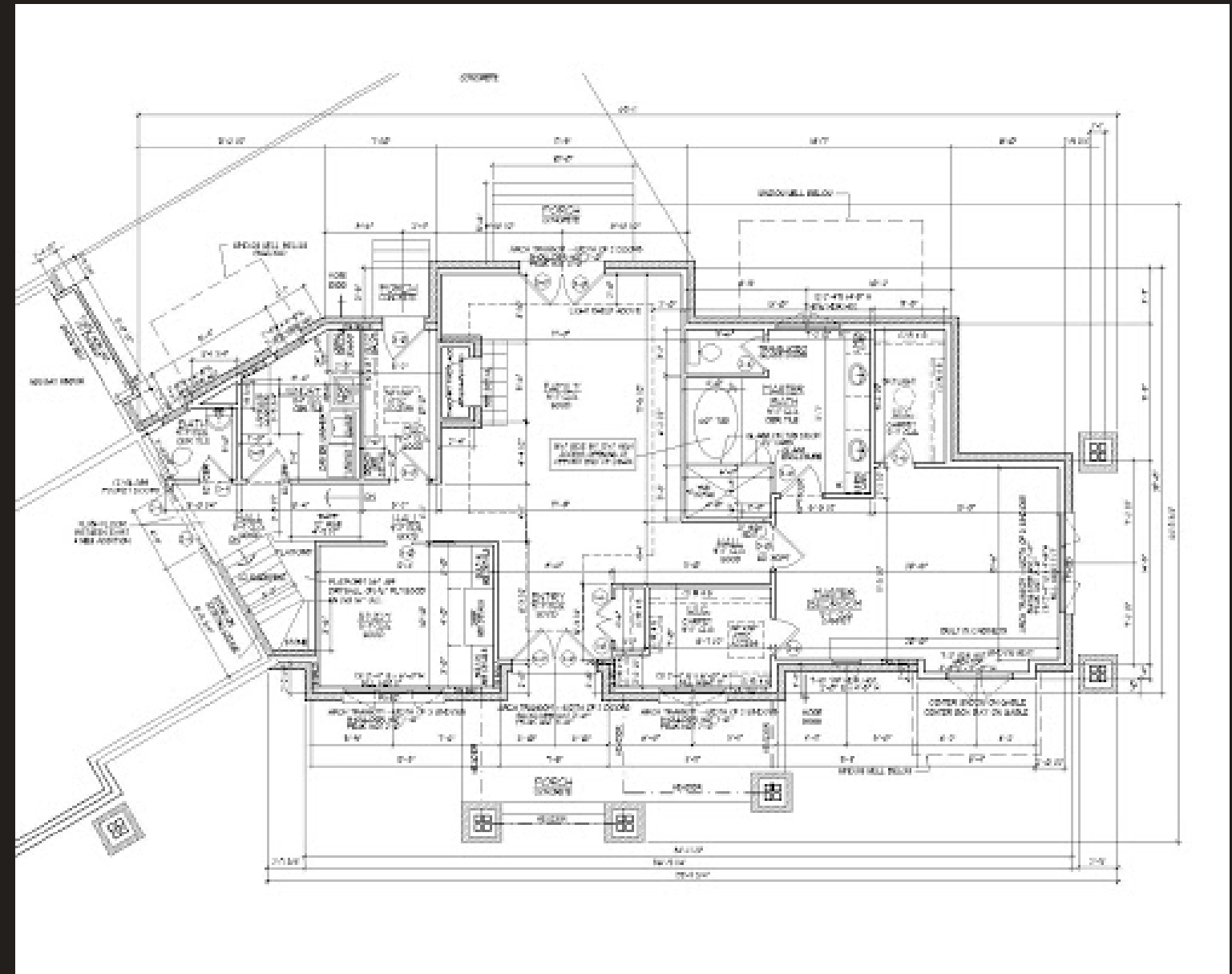
WHY?

- *Harder than expected*
- *Leadership/ownership issues*
- *Insufficient organisational alignment*

<https://hbr.org/2016/08/the-reason-so-many-analytics-efforts-fall-short>

<https://pubsonline.informs.org/doi/10.1287/orms.2019.06.08/full/>

DESIGN



DESIGNING AND BUILDING DATA SCIENCE PROJECTS IS REALLY HARD

EXPERIENCE MATTERS

Our book was written to share our knowledge.
Free to read at datasciencedesign.com or available on
amazon.

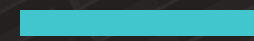
<https://datasciencedesign.com>

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DESIGNING AND BUILDING DATA SCIENCE SOLUTIONS

*Highly recommended for both data
scientists and leaders who work with
data scientists.*

EXECUTION



How the project is done



EVALUATION



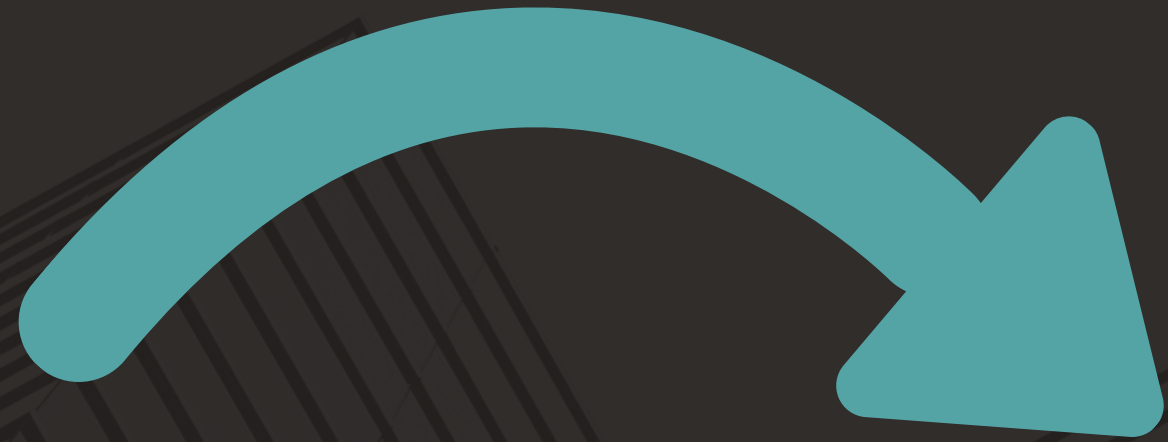
How we assess success

EXECUTION

How the project is done

EVALUATION

How we assess success



PROJECT EVALUATION

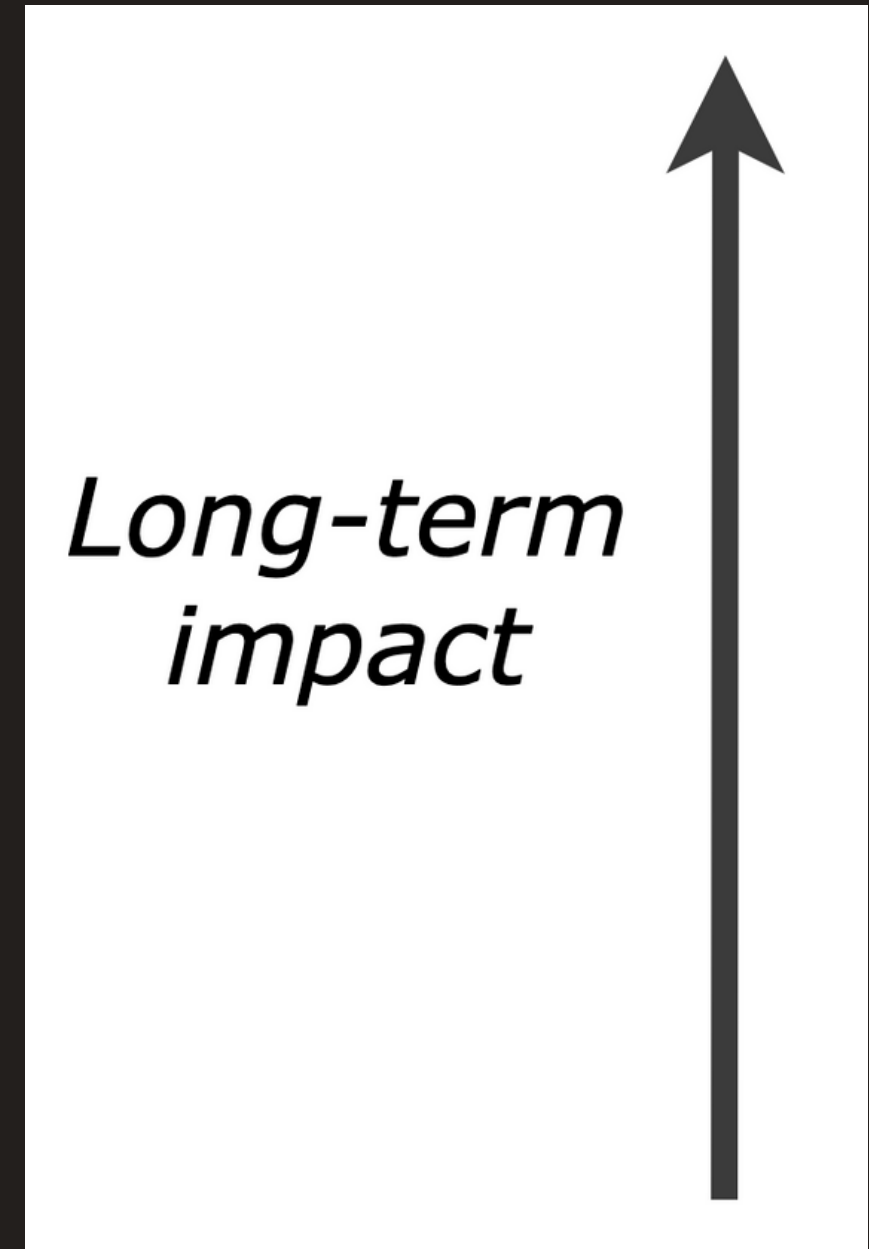
Contextual

Business

Product

Project process

PROJECT EVALUATION



Contextual



ACADEMY CHRISTIAN CHURCH

Encounters with God that Last Forever.

ACADEMYCHRISTIAN.ORG

**PROPHECY CLASS CANCELLED DUE
TO UNFORESEEN CIRCUMSTANCES**

Contextual

The circumstances
surrounding a project and the
externalities that affect it

Focus on strategy



Strategic imperatives



Challenges in delivering strategy



REGRET

Those **were** the droids you were looking for.

Missed opportunities

Business



Business

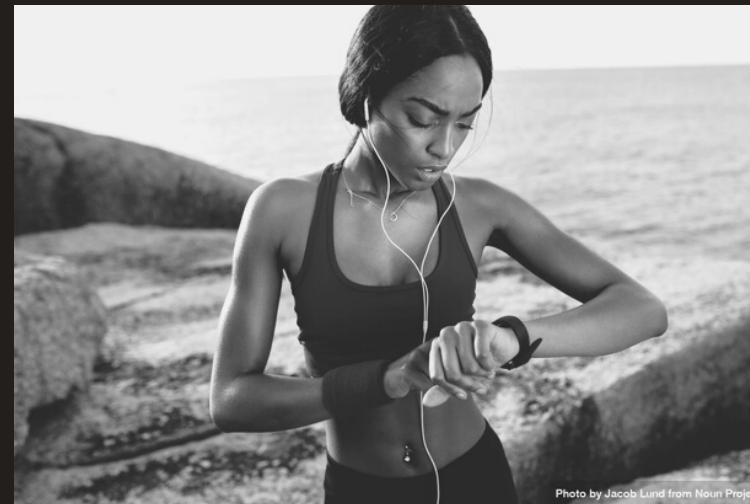
How much value the project
brings to the business

Can be difficult to measure



Concrete metrics

- Increased revenue
- Time saved
- Measured customer satisfaction



Defined KPIs

- Assess project's impact in isolation



Less tangible outcomes

- Insights generated
- Adoption of "data-driven" approach
- Understanding of data landscape

Product



Product

Deliverables and technical
specification

Focus on quality



Model accuracy



Precision

Recall

F1



Product performance



Accuracy

Interpretability

Speed



Code quality



Efficiency

Documentation

Scalability

Project process



Project process

Actions taken towards
producing deliverables

"Scientific chops"



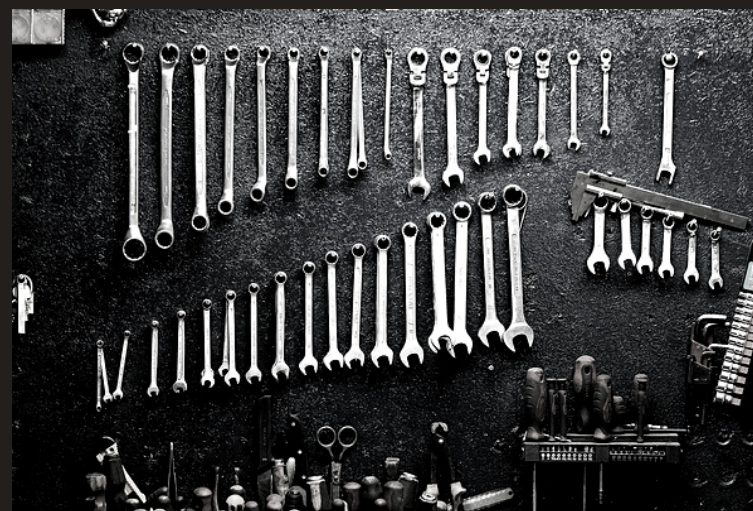
Delivery

On-schedule
Within-budget



Scientific rigour

Exploratory data analysis
Model selection
Statistical analysis



Knowledge of tools

Methodologies
Coding proficiency

PROJECT EVALUATION

Contextual

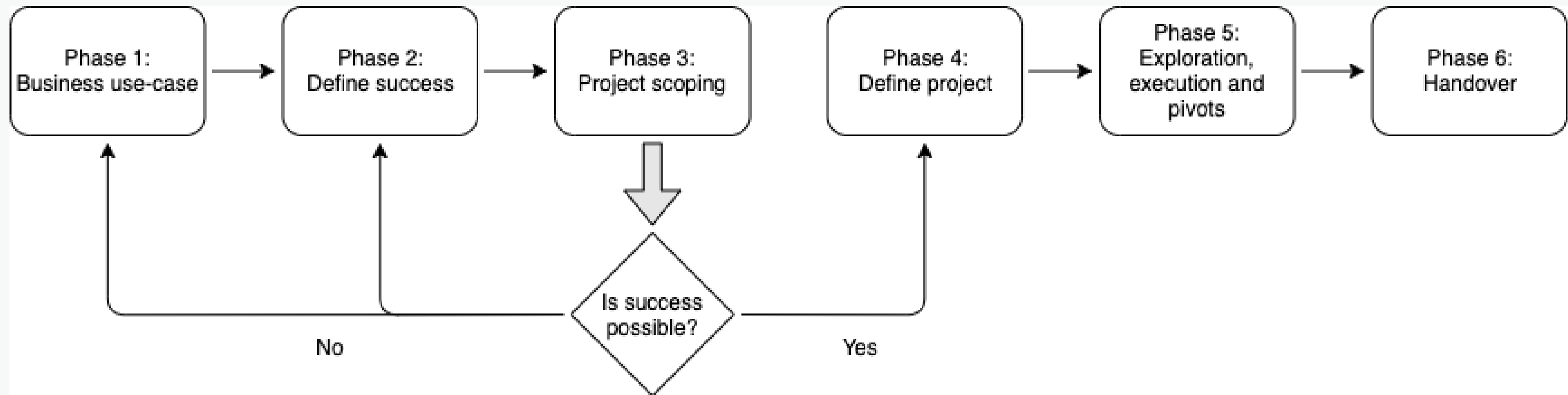
Business

Product

Project process

SIX PHASES OF A PROJECT

OUR FRAMEWORK



The Business Case

■ IS THERE ALREADY A CLEAR BUSSINESS CASE?

If not it's time to brainstorm and consider your possibilities.

■ ARE THERE CONCRETE OBJECTIVES?

Often innovation is an objective but this isn't a concrete enough business case.

■ DEFINE THE QUESTION AND FORMULATE A HYPOTHESIS

It is important that all parties agree on the project's scope and goals

■ INFORM THE STAKEHOLDERS

Make sure everyone is informed as to what the end result of the project will look like and how this will meet the business objectives.

DEFINE SUCCESS

How will we measure success?

- Who will be involved?
- What will be included?
- How will the end product be used?

Key Performance Indicators (KPI)

- Is your objective **Specific**?
- Can you **Measure** progress towards that goal?
- Is the goal realistically **Attainable**?
- How **Relevant** is the goal for your organization?
- What is the **Time-frame** for achieving this goal?

Feasibility Studies

Objectively and rationally uncover the strengths and weaknesses of a project to assess the likelihood of success.

SCOPING

QUICKLY ACCESSING HOW FEASIBLE A PROJECT IS



Project Definition



Develop a project plan

Stages, aims and milestones
Be specific



Skills and budgeting

Expertise required
Over/under budgeting dilemma



Manage the project and evaluate the project plan

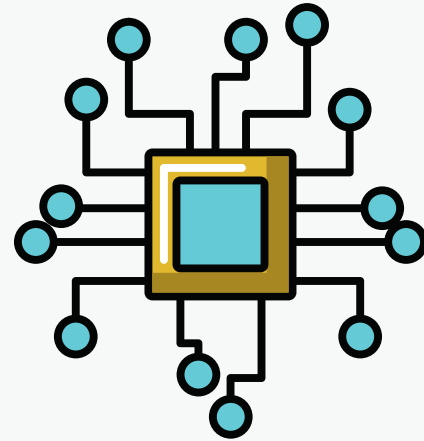
Put project management tools and practices in
place
Look back at the 4 levels of evaluation

EXPLORATION, EXECUTION, PIVOT

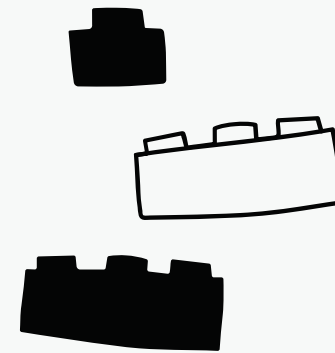
DOING THE WORK



Research



Prototyping



Build, assess,
rinse, repeat



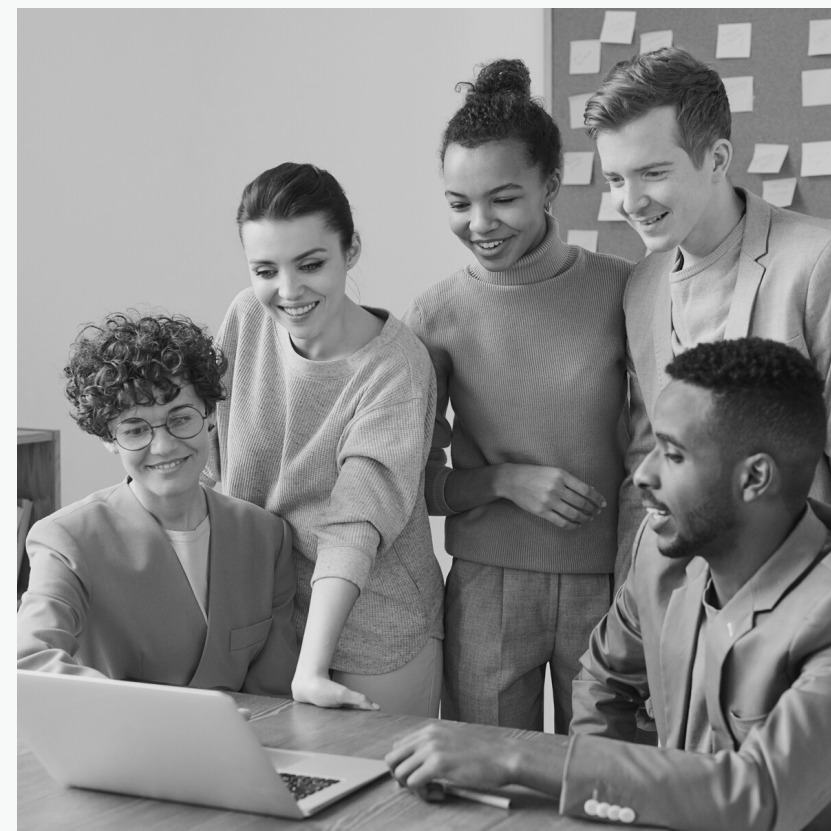
Evaluate



Go to client

HANDOVER

Set the project up for long term success!



<https://datasciencedesign.com>



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THANK YOU!

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